Local Knowledge for Global Business

www.gratanet.com
Russia

Local Knowledge for Global Business

List of offices

Moscow

Being the largest among CIS countries with immense opportunities for business, according to annual World Bank reports, Russia has made the most progress among the biggest emerging economies in implementing policies to improve its investment climate in recent years.

The uniform customs territory in the framework of the Customs Union as well close cultural links between Kazakhstan and Russia and their common historic heritage are the main drivers for strong economic cooperation between the two countries and permanent growth for trade turnover and mutual investments.

Having been on cutting edge of the developments ever since its establishment and constantly striving to extend the scope of its services available to clients, in 2013 GRATA opened its office in Moscow.

Extensive, internationally recognized expertise in providing legal support to investors in connection with cross-border M&A and financial transactions, capital markets projects and project finance in the Central Asia region and the ability to handle the most complex multi-jurisdictional assignments in cost-efficient manner while delivering high-quality results are the key strengths that we are fully implementing in Russia.

Contacts:

ADDRESS: 8th Floor, 25 Sadovaya-Kudrinskaya Street, Moscow, 123001, Russian Federation
OFFICE HOURS: 9.00-19.00
PHONE: +7 495 660 1184
E-MAIL: moscow@gratanet.com

Rostov-on-Don

Law firm “GRATA International Rostov-on-Don” is an official representative of the international Law firm “GRATA International”, which has more than 20 years of experience in major projects. The quality of our team's work has been repeatedly confirmed by world, Russian and regional rankings such as «Chambers Europe», «The Legal 500», «Pravo.ru-300», «Best Lawyers».

We specialize in providing legal support for both Russian and foreign companies in the South of Russia, as well as representing the interests of Russian companies abroad. We focus on providing high quality services to our clients in the following industry sectors and practice areas:

Industry sectors:

► Industry and Trade
► Construction and Infrastructure
► Transport
At the present time, Law firm “GRATA International Rostov-on-Don” unites 15 specialists, most of whom are fluent in English.

The firm’s clients include major grain market operators and industrial holdings, Russian and foreign shipping companies and shipowners, agricultural producers and equipment importers, and Russian and foreign construction firms.

Saint Petersburg

The integrated office of GRATA International Saint-Petersburg is one of the leading legal consultants in the North-West of Russia. Founded in 2001, Legal Studio initially specialized in corporate and commercial law. Having become an associate partner of GRATA International in 2017, by 2019 the Legal Studio team completed the integration process and continued to operate as GRATA International Saint-Petersburg. Today GRATA International SPb advises clients around the world in various areas of law from bankruptcy, tax, corporate and environmental law.

Understanding the uniqueness and importance of clients’ requests, we strive to provide legal services at the highest level, offering new ways to solve complex legal problems based on our extensive practice. The presence of professional auditors, crisis managers, certified auditors, tax advisors in our team helps to assess any situation comprehensively, going beyond the standard legal view of the situation. Established professional relations with state bodies, interaction with leading educational institutions and participation in public organizations allow us to keep abreast of latest developments and monitor important business trends for our clients.

The main merit of the firm – the trust of customers, including the largest and most important companies in the region, representatives of small and medium businesses. Since 2013, the GRATA International SPb has been ranked among the leading Russian law firms in Russian national rating Pravo300 (Law 300), Kommersant and Delovoi Peterburg and international rating Legal 500.

Since 2001, the GRATA International SPb team has been providing professional legal services in St. Petersburg and the North-West region. The firm effectively represents clients in courts and tax disputes, bankruptcy procedures, litigation, disputes concerning labor relations both in Russia and abroad. Today, GRATA International SPb has 30 specialists with legal and economic background at its disposal.

Industries:

- Banking and Finance
- Pharmaceuticals and Healthcare

Practice areas:

- Real Estate
- Corporate Law
- Maritime Law
- Customs Law
- Foreign Economic Activity
- Dispute Resolution
- Bankruptcy
- Criminal law
- Tax law
Samara

Following the firm’s development strategy, GRATA International moves onto exploring new horizons. We gladly announce that a dynamic law firm – “RBL” joined our network in January 2017.

RBL law office is a leading law firm on the legal market of Samara, Russia.

Samara region – is one of the major economic and industrial hubs of Russia, attracting a large amount of investment. The local authorities are determined to make the area attractive for investment, by improving taxation and business climate, upgrading infrastructure and ensuring financial and political stability.

Setting a new benchmark for legal services in Russia, GRATA International in Samara is determined to provide our clients with
Dmitry Samigullin, Managing Partner, RBL Law Office:

"I have always believed that the future of the legal service business is in business combination. Our law firm holds key positions in Samara Region; GRATA International holds key positions in the CIS. At one point, it became clear that we needed to join together to enhance our competitive edge in order to consolidate our leadership and keep up with the times. Therefore, we accepted GRATA’s proposal for combination and cooperation under a common brand, GRATAInternational”

Akhmetzhan Abdullayev, Senior Partner, GRATA International:

"The legal market is changing very rapidly. The future belongs to professional services networks that can offer clients a really wide variety of services determined not just by content and quality but also by location. GRATA International at the forefront of this trend. And I am proud of the fact, that we have joined our efforts with a team of successful, progressive and dynamically evolving professionals of the RBL (Russian Business Lawyers). I strongly believe our firms will achieve much greater success together. Our clients will be main beneficiaries of this”

GRATA International Russia is a dynamic and ambitious Russian legal practice with a footprint in key business centres of Russia: Moscow, St. Petersburg, Rostov-on-Don, Samara and Kazan. The practice is comprised of leading legal experts in various fields, and its development is a further step in global expansion of GRATA International. Moreover, the practice growth reflects the high importance of the Russian market for the firm and its clients. The firm continues to grow in Russia going hand in hand with its clients and their needs.

Our Russian team has many years of consulting experience and knowledge of the real economy, which allows us identifying emerging legal issues, meet challenges, and create conditions for our clients to succeed. We balance deep knowledge and skills of working in the Russian legal system with experience in complex cross-border transactions and projects. We adhere to professional principles and quality standards, always focusing on our clients and their interests.

The Russian team combines the global knowledge, experience and energy of GRATA International to deal with the most complex clients’ issues. Each office has a unique expertise in its areas, and the combined firms capabilities allow solving global issues of any complexity. The team’s goodwill and experience is recognised by well-known international and regional ratings such as: Chambers & Partners, Legal 500, Best Lawyers, Pravo 300.

References

► GAC Marine
Recognition

Industries

Banking & Finance

Kommersant 2022

Leading Lawyer 2020

Pravo 300, 2020, III group

Vyacheslav Khorovskiy

Construction & Infrastructure

Kommersant 2022

Leading Lawyer 2020

Pravo 300, 2020, III group

Igor Stepanov

Oil & Gas

Kommersant 2022
Technology, Media & Telecommunications

Kommersant 2022

Transport

Legal 500, Tier 3, 2020
GRATA’s maritime team, headed by Inna Makarova, was recognised among the leading transport practices in Russia.

Legal 500, Tier 3, 2016-2019
The firm advises on vessel registration, ship arrest, shipping contracts and contentious issues.

Chambers & Partners, Band 1, 2019
Sources appreciate that the lawyers “are effective and persistent in their efforts with a clear goal”.

Pharmaceuticals & Healthcare

Kommersant 2022
Practice areas

Intellectual Property

Pravo 300, 2020, III group

Commercial contracts

Legal 500 EMEA, 2021, Tier 3

Corporate and M&A

Legal 500 EMEA, 2021, Tier 3

Pravo 300, 2020, II group

Legal 500, Tier 3, 2020

GRATA’s St. Petersburg corporate practice, headed by Vladimir Komarov
and Oleg Shevtsiv achieved recognition for its experience in general corporate matters, corporate structures, business strategies and investment issues.

**Legal 500, Tier 3, 2019**

'Provide excellent support and know the commercial market very well'.

**Customs Law, International Trade & WTO**

**Pravo 300, 2020, I group**

**Pravo 300, 2020, II group**

**Pravo 300, 2020, III group**

**Tax**
Real Estate

**Best Lawyers**

**Leading Lawyer 2020**
Denis Gerasimov, Andrei Soukhomlinov

Restructuring & Insolvency

**Best Lawyers**

**Leading Lawyer 2020**
Vyacheslav Khorovskiy, Dmitry Samigullin

Dispute Resolution

**Best Lawyers**

**Pravo 300, 2020, II group**

**Pravo 300, 2020, II group**
Dmitry Samigullin, Igor Stepanov
Employment

Pravo 300, 2020, I group

Leader of the Legal Services Market
Michael German was ranked as leading lawyer (Top 5) in Employment law in 2019

Pravo 300, 2019
The team of lawyers from the integrated offices of GRATA International in St. Petersburg and Rostov-on-Don have achieved high results in the national ranking of Russian law firms “PRAVO-300”.

Finance and Securities

Best Lawyers

Leading Lawyer 2020
Vyacheslav Khorovskiy

Antitrust and Competition
Pravo 300, 2020, II group

The Lawyer European Awards 2019
GRATA International has been shortlisted for Law firm of the year: Russia, Ukraine and the CIS. Each year The Lawyer European Awards showcase the impressive achievements of Europe’s finest within the legal industry.

Legal 500, Best Legal Team, 2020
GRATA International’s offices in St. Petersburg and Rostov-on-Don were identified among the best legal teams in Russia.

Chambers & Partners, Ranked lawyer, Band 1, 2019
Denis Gerasimov to be "energetic, knowledgeable and with a keen mind". Dmitriy Samigullin is “able to find the best solution, even in complex situations”.

Chambers & Partners, Band 1, 2018, 2019
Samara, Russia. Recognised by Chambers & Partners. “They have a very strong, young team; they’re very enthusiastic,” before going on to note that “they provide good service and they’re driven”.

Chambers & Partners, Band 2, 2017–2019
Rostov-on-Don, Russia. Recognised by Chambers & Partners. “They know what they’re doing; they chose the best strategy, examine all the risks and find the most successful path for the client”.

Chambers & Partners, Ranked lawyer, Band 2, 2019
Igor Stepanov has extensive experience in handling real estate and construction disputes. He acts for contractors, land owners and residents forming class action suits. He is “very creative” and “very dedicated”.

Industries

- BANKING & FINANCE
- CONSTRUCTION & INFRASTRUCTURE
- OIL & GAS
Practice areas

INTELLECTUAL PROPERTY, COMMERCIAL CONTRACTS, CORPORATE AND M&A, CUSTOMS LAW, INTERNATIONAL TRADE & WTO, TAX, REAL ESTATE, RESTRUCTURING & INSOLVENCY, DISPUTE RESOLUTION, EMPLOYMENT, FINANCE AND SECURITIES, ANTITRUST AND COMPETITION

International team

Andrei Soukhomlinov
Partner, Real Estate and Construction
Moscow, Russia
+7 495 660 1184
+7 903 136 5340
+7 495 664 9793
asoukhomlinov@gratanet.com

Eldar Ziatdinov
Counsel, Tax practice
Moscow, Russia
+7 960 06 88 456
eziatdinov@gratanet.com

Elena Kurchuk
Counsel
Moscow, Russia
+7 916 453 5173
ekurchuk@gratanet.com

Nikolay Volodin
Senior Associate
Moscow, Russia
+7 916 502 0669
nvolodin@gratanet.com

Shakhrukh Usmanov
Partner
Almaty, Kazakhstan
+7 701 761 7018
shusmanov@gratanet.com

Vyacheslav Khorovskiy
Managing Partner
Moscow, Russia
+7 495 660 1184
+7 985 924 2246
vkhorovskiy@gratanet.com
Yana Dianova
Counsel, Corporate and Commercial
Moscow, Russia
+7 495 660 1184
+7 906 734 6817
ydianova@gratanet.com

Andrey Borovkov
Counsel, Attorney at law, Head of Corporate Practice
Rostov-on-Don, Russia
+7 863 245 0828
aborovkov@gratanet.com

Igor Stepanov
Managing Partner, Attorney at law
Rostov-on-Don, Russia
+7 928 229 9596
istepanov@gratanet.com

Inna Makarova
Partner, Attorney at law, Head of Maritime and Customs Practice
Rostov-on-Don, Russia
+7 928 160 7642
imakarova@gratanet.com

Juliya Zhadan
Counsel
Rostov-on-Don, Russia
+7 863 245 0828
jzhadan@gratanet.com

Alena Ivanova
Counsel, Advocate
Saint Petersburg, Russia
+7 812 384 4838
AIvanova@gratanet.com

Alexandr Kuznetsov
Senior Associate
Saint Petersburg, Russia
+7 812 384 4838
AKuznetsov@gratanet.com

Anna Kritsyna
Partner, Head of Administrative and Criminal Law Practice
Saint Petersburg, Russia
+7 (812) 384 4838
AKritsyna@gratanet.com

Denis Shestakov
Partner
Saint Petersburg, Russia
+7 812 384 4838
dshestakov@gratanet.com

Marina Sorokina
Senior Associate
Saint Petersburg, Russia
+7 812 384 4838
MSorokina@gratanet.com

Igor Stepanov
Managing Partner, Attorney at law
Rostov-on-Don, Russia
+7 928 229 9596
istepanov@gratanet.com

Inna Makarova
Partner, Attorney at law, Head of Maritime and Customs Practice
Rostov-on-Don, Russia
+7 928 160 7642
imakarova@gratanet.com
Key contacts

Mikhail German
Partner
Saint Petersburg, Russia
+7 812 384 4838
MGerman@gratanet.com

Oksana Afanasieva
Partner
Saint Petersburg, Russia
+7 812 384 4838
oafanasyeva@gratanet.com

Oleg Shevtsiv
Partner
Saint Petersburg, Russia
+7 (812) 384 4838
OShevtsiv@gratanet.com

Pavel Balyuk
Counsel, Advocate
Saint Petersburg, Russia
+7 812 384 4838
PBalyuk@gratanet.com

Svetlana Kudryashova
Counsel, Advocate
Saint Petersburg, Russia
+7 812 384 4838
SKudryashova@gratanet.com

Vladimir Komarov
Managing Partner, Advocate
Saint Petersburg, Russia
+7 812 384 4838
vkomarov@gratanet.com

Aleksandra Levenkova
Partner
Samara, Russia
+7 927 703 3919
alevenkova@gratanet.com

Denis Gerasimov
Partner
Samara, Russia
+7 927 207 8985
+7 846 200 1525
dgerasimov@gratanet.com

Dmitry Samigullin
Managing Partner
Samara, Russia
+7 927 692 0522
dsamigullin@gratanet.com

Yaroslav Sotnikov
Partner
Samara, Russia
+7 927 295 62 99
ysotnikov@gratanet.com
Vyacheslav Khorovskiy
Managing Partner
Moscow, Russia
+7 495 660 1184
+7 985 924 2246
vkhorovskiy@gratanet.com

Igor Stepanov
Managing Partner, Attorney at law
Rostov-on-Don, Russia
+7 928 229 9596
istepanov@gratanet.com

Inna Makarova
Partner, Attorney at law, Head of Maritime and Customs Practice
Rostov-on-Don, Russia
+7 928 160 7642
imakarova@gratanet.com

Vladimir Komarov
Managing Partner, Advocate
Saint Petersburg, Russia
+7 812 384 4838
vkomarov@gratanet.com

Aleksandra Levenkova
Partner
Samara, Russia
+7 927 703 3919
alevenkova@gratanet.com

Denis Gerasimov
Partner
Samara, Russia
+7 927 207 8985
+7 846 200 1525
dgerasimov@gratanet.com

Dmitry Samigullin
Managing Partner
Samara, Russia
+7 927 692 0522
dsamigullin@gratanet.com