



GRATA
INTERNATIONAL

**ANTITRUST
AND COMPETITION**

Antitrust and Competition Law is one of the core practices of GRATA International. Our lawyers are acknowledged experts in the field of competition law.



Firm's competition practice has a unique geographical coverage. GRATA International's offices in 19 countries work closely on cross-border projects providing our clients, international companies, with competition law expertise in several countries of a vast region.

We have represented our clients in numerous investigations of antitrust authorities and in litigations on the matters of competition. We have a rare experience of successfully representing clients in the Eurasian Economic Commission's investigation into prohibited subsidy.

We have a significant experience in reviewing commercial contracts and policies for compliance with antitrust legislation. Experience of our lawyers includes many projects which involved drafting and analysing distribution contracts and dealer contracts of world's largest companies.

We take pride in the fact that major transnational corporations choose GRATA International as their permanent legal advisor in representing them on the antitrust matters.





Obtaining the merger clearance;

Advising over the course of the Antitrust Authority's inspections and investigations, appealing orders of the Antitrust Authority;

Advising on the unfair competition, anticompetitive agreements and abuse of dominant position;

Anticompetitive dispute resolution;

Analyzing contracts, policies and other documents for compliance with the competition law;

Antitrust audit and compliance: inspections of businesses for compliance with competition law, development of internal documents and implementation of internal compliance procedures, training of employees, etc.;

Advising on natural monopolies and tariff regulation;

Advising on state procurement;

Advising on competition aspects related to product distribution and manufacturing;

Advising on the competition law matters of the Eurasian Economic Union;

Representing our Clients in the matters of violation of the competition rules on cross-border markets reviewed by the Eurasian Economic Commission;

Representing our Clients in investigations of the Eurasian Economic Commission on the matters of prohibited subsidies;

Seminars and trainings on the matters of antitrust regulation.



EXPERIENCE

- Advising a major multinational consumer goods production company compliance with antitrust laws of Azerbaijan, as well as successfully representing its interests in the local antitrust authority.
- Acting as a local legal counsel in cross border merger project and successfully representing the international freight forwarding and logistics management company before the state Antitrust authorities of Azerbaijan and obtaining approval for the project.
- Advising a foreign state oil company, a buyer of shares in a PSA project, on antimonopoly and antitrust regulations of Azerbaijan.
- Representing the interests of a leading Belarusian manufacturer of devices for metering and regulating thermal energy and measuring liquid consumption in antitrust authorities of Belarus on the issue of trademark protection and know-how in unfair competition.
- Representing a Polish manufacturer of building materials in a dispute with the antimonopoly authority of Belarus on the improper use by the client of discounted energy tariffs. Estimated dispute value is 1 000 000 US dollars.
- Working as a local expert for Detecom GmbH on drafting of competition regulation in communication sector (World Bank project) in Georgia.
- Representing a large black sea port terminal operator against allegations of abuse of dominant power in Georgia.
- Providing expert advice on BIT dispute for international arbitral tribunal originated from domestic litigation on competition dispute in Georgia.
- Representing one of Kazakhstan's major broadcasting companies in the Antitrust Authority's investigation in the case of abuse of dominant position.
- Representing a major electronics manufacturer in the Antitrust Authority's investigation in the matters of unfair competition.
- Representing a major steel producing company in Kazakhstan in the Eurasian Economic Commission's investigation in the case of prohibited subsidies (a potential fine was USD 800 million).
- Obtaining the Antitrust Authority's merger clearance for a company from Big Oil (world's seven largest oil and gas companies) in acquisition of a major oil company (the deal was valued at 7.45 billion US dollars).
- Obtaining the Antitrust Authority's merger clearance for a major Russian railways company in acquisition of the controlling stake in Russia's largest container operator (the deal was values at RUB 60.3 billion).
- Advising a large German healthcare company on antimonopoly regulation of Kyrgyz Republic and reviewing procurements contracts with local companies.
- Representing a Moldovan subsidiary of one of the largest pharmaceutical companies in the world in relation to a landmark competition case in Moldova concerning the first antitrust investigation dealing with an alleged abuse of dominance in the pharmaceutical industry following the complaint filed by a competitor.
- Advising the largest local TV company in Moldova in connection with the antitrust investigation launched by the national competition authority of Moldova regarding the abuse of dominance carried out by the operator of the main cable network in Moldova in refusing to rebroadcast a must-carry TV channel.



EXPERIENCE

- Advising a leading German dialysis machines producer on several competition law-related matters related to its distribution relationships, such as special offers, discounts, exclusivities, selective distribution agreements, participation in tenders, and to the setting up of an emergency distribution system related to one of its products.
- Advising a major Turkish beverage company on the formation of a strategic alliance with an international beverage company, in Turkey, Russia, the CIS, Central Asia and the Middle East in a USD 1.9 billion deal.
- Advising a global provider of water, hygiene and energy technologies on Russian regulatory and merger control matters related to its acquisition of an energy services business in a USD 2.2 billion deal.
- Advising a global supplier of construction materials on regulatory and merger control matters in connection with its M&A transactions in Russia.
- Advising an international oil and gas company on Russian competition law and Russian strategic investment law matters in multiple major transactions (including in relation to Russian strategic subsoil users).
- Advising a global producer of medical equipment on Russian competition law matters in relation to distribution, distribution structuring and other commercial arrangements, including compliance review of agreements, representing the company in an investigation of the antimonopoly authority.
- Assisting a major automotive manufacturer with the preparation of the company's compliance code.
- Representing of a major supplier of medical devices and equipment in antimonopoly law violation case initiated by the Federal Antimonopoly Service of Russia. Violation was related to the creation of a cartel to maintain prices at the state and municipal trading and coordination activities of procurement participants for 4 years, as well as the preliminary investigation indicated the client's actions on the grounds of a crime under article 178 of the criminal code of the Russian Federation – the restriction of competition.
- Advising Telia Company on obtaining an antitrust clearance in connection with sale of its business in Tajikistan.
- Advising a logistics company Globalink DWC (Dubai) on disposal of a 51% stake and obtaining a prior consent of the Antimonopoly Service of Tajikistan.
- Advising CNPC Exploration and Development Company Limited on antimonopoly aspects of disposal of 40% of shares in the capital of a Tajik company.
- Drafting a distribution agreement for an American textile company in Uzbekistan.
- Advising an American multinational company, one of the leaders in the global consumer goods market, on compliance with advertising and antitrust laws of Uzbekistan.
- Advising a German manufacturer of construction materials and supporting the process of combating unfair competition in Uzbekistan.
- Assisting a Russian oil and gas company in obtaining approval from the Antimonopoly Committee of the Republic of Uzbekistan for the transaction on the acquisition of shares in the charter capital of a legal entity incorporated in Uzbekistan.

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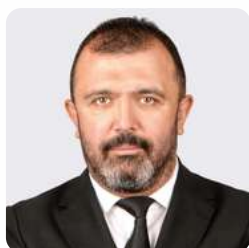
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About GRATA International

GRATA International is a dynamically developing international law firm which provides services for projects in the countries of the former Soviet Union and Eastern Europe: full coverage of the entire region with network of offices, highly qualified team of professionals suited for cross-border projects. Firm's reputation and expertise are confirmed by testimonials from transnational clients and leading international ratings.

A wide network of office operating under one system and platform delivers great convenience for our clients. Any office can act as a "one-stop-shop" for its clients and provide them with access to services in other cities and countries. If necessary, inter-office teams with relevant experience are assembled to provide solutions to complex tasks. Service quality is assured by a clear system of organisation of this process.

GRATA International is present in the following jurisdictions: Azerbaijan (Baku), Armenia (Yerevan), Belarus (Minsk), Georgia (Tbilisi), Cyprus (Limassol), Kazakhstan (Aktau, Almaty, Astana, Atyrau, and other cities), Kyrgyz Republic (Bishkek), Moldova (Chisinau), Mongolia (Ulaanbaatar), Russia (Moscow, St. Petersburg, Rostov-on-Don, Samara), Tajikistan (Dushanbe), Turkey (Istanbul), Ukraine (Kyiv) and Uzbekistan (Tashkent).

In addition to its offices, GRATA International has representatives in China (Beijing, Hong Kong), Germany (Frankfurt), the Malaysia (Kuala Lumpur) Russia (Kazan), Switzerland (Zurich), Turkmenistan (Ashgabat), UAE (Dubai), the UK (London), USA (New York).

GRATA International is regularly acclaimed by leading international rankings: Chambers Global, Chambers Asia-Pacific, Legal 500, IFLR1000, WWL, Asialaw Profiles, and is featured in Deals of the Year Awards by China Business Law Journal.

Key Industry Sectors:

- Banking & Finance
- Construction & Infrastructure
- Industry & Trade
- Mining
- Oil & Gas
- Pharmaceuticals & Healthcare
- Technology, Media & Telecommunications
- Transport



250+
professionals



22
countries of presence

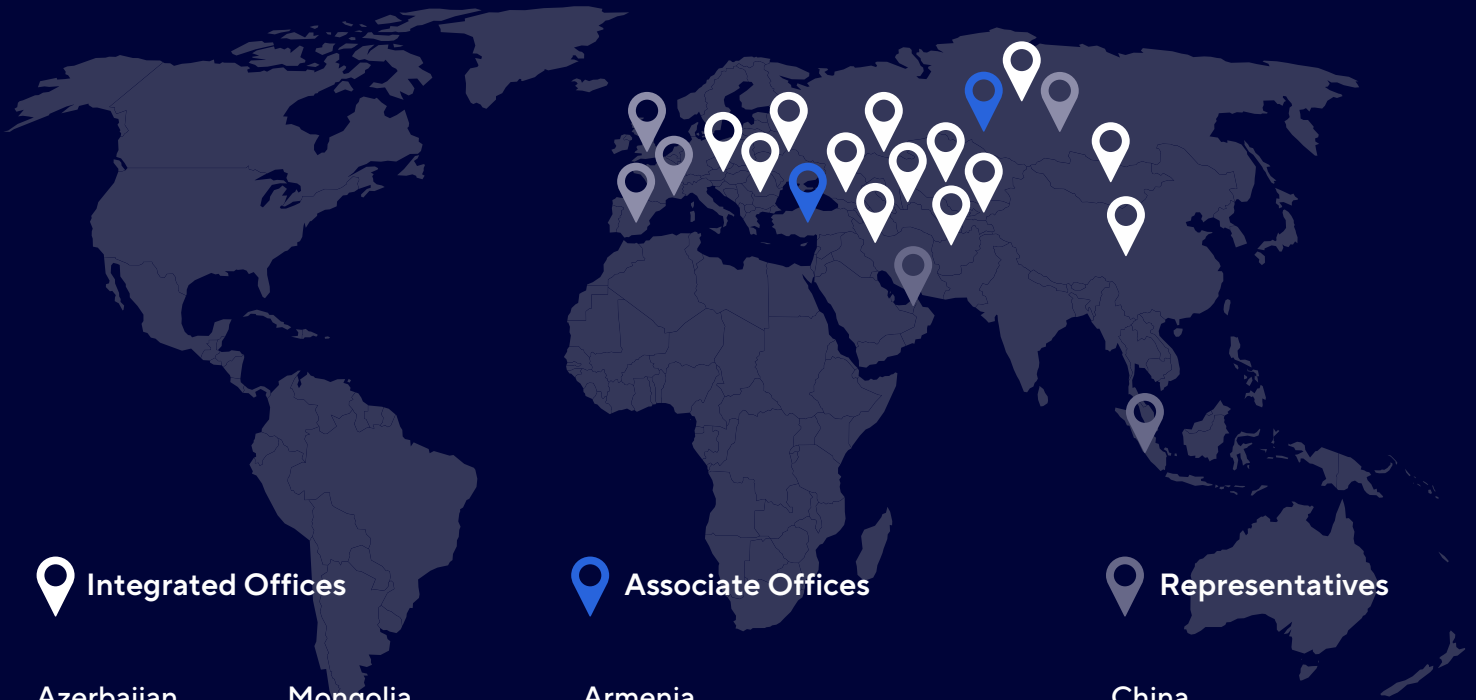


6000+
clients



11000+
projects

Global Presence



Integrated Offices

Azerbaijan
Baku

Belarus
Minsk

Georgia
Tbilisi

Kazakhstan
Aktau
Almaty
Astana
Atyrau, etc.

Kyrgyzstan
Bishkek

Moldova
Chisinau

Mongolia
Ulaanbaatar

Russia
Moscow
Rostov-on-Don
St. Petersburg

Tajikistan
Dushanbe

Ukraine
Kyiv

Uzbekistan
Tashkent

Associate Offices

Armenia
Yerevan

Cyprus
Limassol

Russia
Samara

Turkey
Istanbul

Representatives

China
Hong Kong
Beijing

Germany
Frankfurt

Malaysia
Kuala Lumpur

Switzerland
Zurich

Turkmenistan
Ashgabat

UAE
Dubai

UK
London

USA
New York